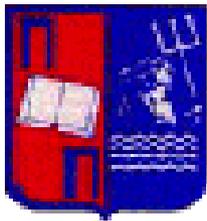


Is the Banking Stress over in Cyprus?

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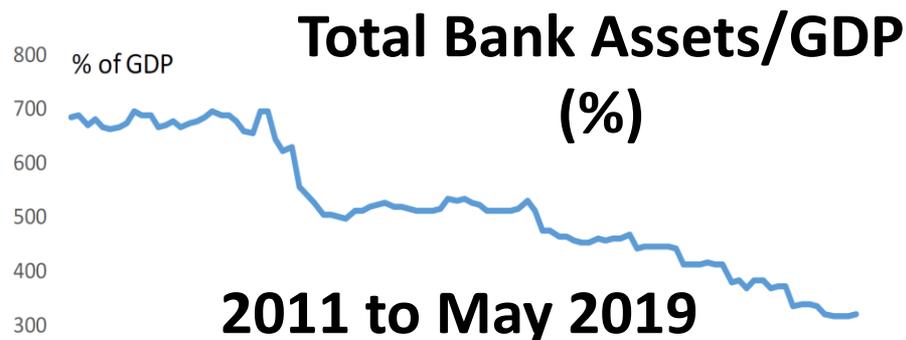
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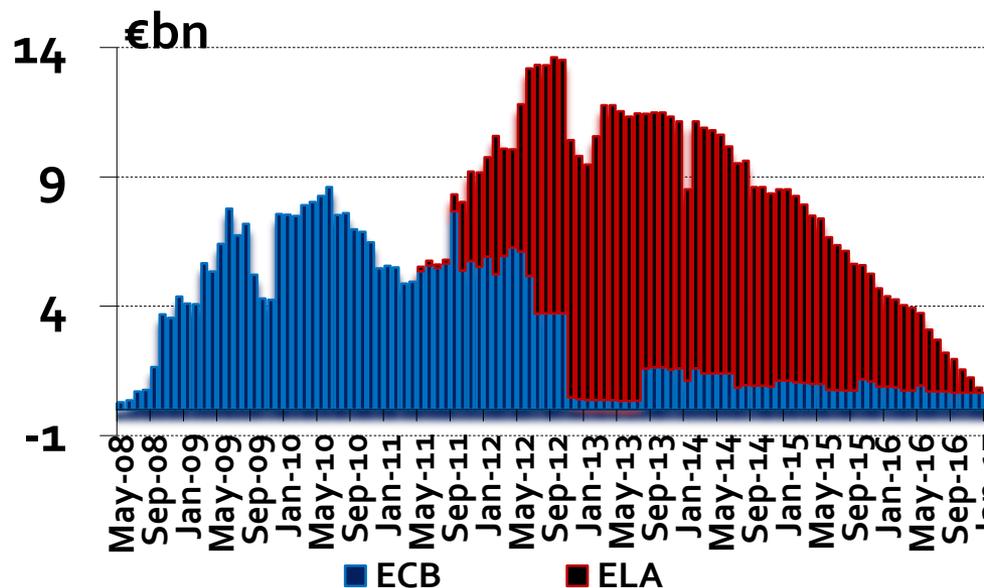
EVENTS

Post-crisis drastic changes in the financial sector

- ❑ Crisis erupted in 2013 with a €9bn bail-in, restructuring of CPB & BoC, and capital controls
- ❑ Cooperative banks were allowed to continue with €1.5bn infusion plus subsequent support
- ❑ Deleveraging after the 2013 crisis, from Assets = 7XGDP to 3XGDP
- ❑ Dependence of banks on the Eurosystem is gone by 2017
- ❑ Eventually Cooperatives were liquidated in 2018, healthy part in Hellenic Bank
- ❑ Now BoC & Hellenic Bank own ~70% of total loans & deposits

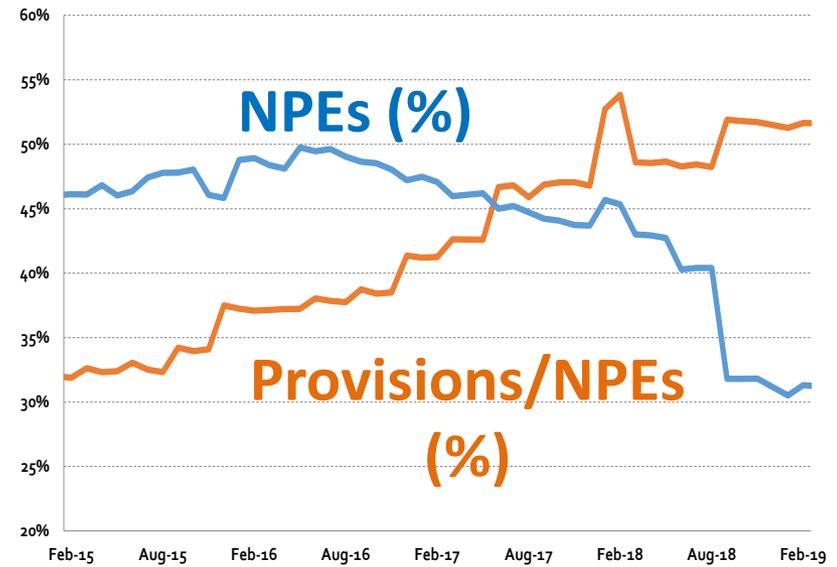
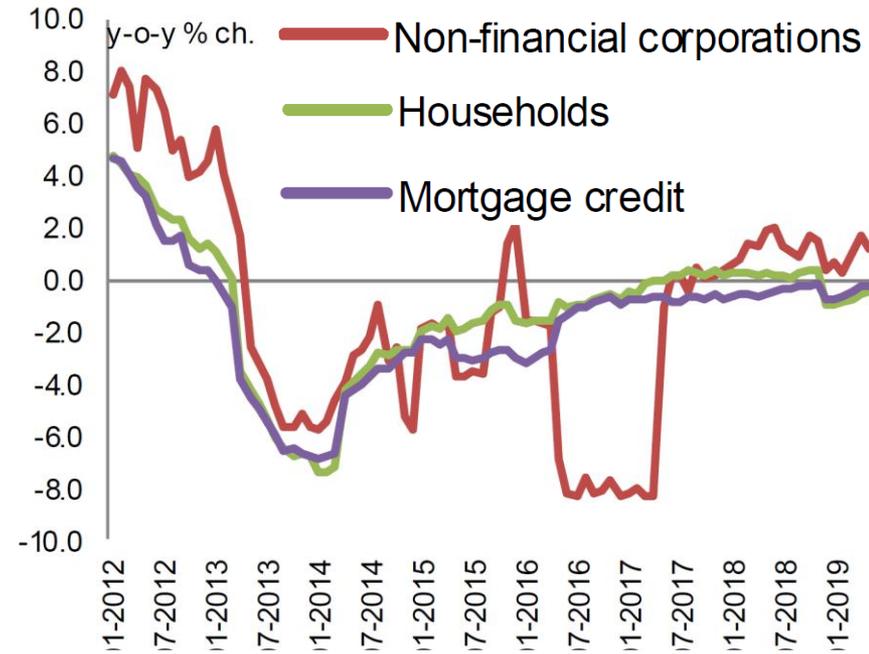


Source: Central Bank of Cyprus



The crisis is over, the stress remains

- ❑ Credit growth negative despite the rapid expansion of GDP since 2016
- ❑ Only corporate credit growth positive but close to zero
- ❑ NPEs, the second highest in Europe, began declining in 2018 to ~30% (€10.3bn) thanks to one-off:
 - Helix 1, a securitization by the bank of Cyprus (€2.7bn)
 - The liquidation of CCB and transfer of NPEs to ΚΕΠΙΔΕΣ
- ❑ Target NPE reduction to single digits in 2020, thanks to BoC Helix 2
- ❑ Provisions do rise to more normal levels of ~50%



The rough banking ride continues

- ❑ **NPEs remain high, particularly in the construction sector**
 - ESTIA Plan had a cool reception in Sept 2019
 - Questions on effectiveness of Insolvency & Repossession framework as populist July 2019 revisions by Parliament are now pending in the Supreme Court – if not reversed, they would help strategic defaulters (see EU Commission Paper 114, Oct 2019)
- ❑ **Difficult to contain bank costs in Cyprus: Inflexible labor contracts**
 - Cost-to-income ratios rise (to 60% in 2018 from 40% in 2014)
- ❑ **Future profitability under pressure (as for all European banks)**
 - Regulations become more restrictive (AML, Basel IV, MREL, etc.)
 - Possible competition from Big-tech → need to invest in Technology
 - Net Interest margins decline and fee income under pressure (e.g. GDPR)
 - Negative interest rates cannot be easily passed on to customers
 - Economy at risk of slowdown as wage demands rise, past wage freeze in question (at the Supreme Court); excesses in tower construction together with the selling-passport business may lead to collapse in the sector; plus while securitizations get rid of bank NPEs, the NPEs do stay in the economy.

When will the Banking Stress be over in Cyprus?

- ❑ The banking stress will be over if
 - Economy continues to grow, avoiding an accident
 - Populist politics take a back seat
- ❑ Yet the rough ride will continue as new challenges emerge, most of which are common to all European banks
- ❑ Good performance by regulators thus far

Thank you for your attention!

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